

September 2013

# resale houston

Priceless  
MAGAZINE

[www.resalehouston.com](http://www.resalehouston.com)



Photo by Ron Johnson



## Your First Stop for Fine Furnishings

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Katy, TX 77450
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Katy, TX 77450
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807 W. Gray.  
Houston, TX 77019
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Stafford, TX 77477
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5332-B FM1960 Rd. E.  
Humble, TX 77346
18. Memorial Assistance Ministries  
1625 Blalock Rd.  
Houston, TX 77080
19. The Revolving Door Resale Boutique  
12288 Westheimer Rd.  
Houston, TX 77077
20. Kid to Kid  
1737 Post Oak Blvd.  
Houston, TX 77056
21. Kid to Kid  
6777 Woodlands Parkway.  
The Woodlands, TX 77382
22. Kid to Kid  
16694 Champions Forest Dr.  
Spring, TX 77379
23. Black Cat Junction  
22310 Loop 494.  
Houston, TX 77339
24. St. Christopher's Hospice Thrift Shop  
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# SEPT 13-14

## Quarterly



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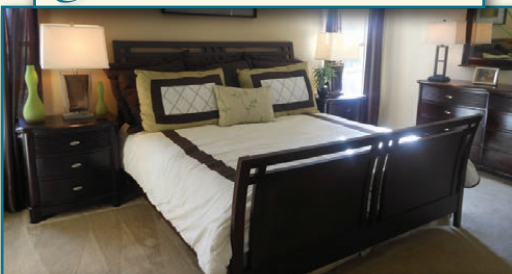
13570 Murphy Road Stafford, TX 77477  
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## Consignments

Estate Sales

Houston's Mecca for sought after quality home décor, antiques, vintage pieces, and manly man-cave furnishings priced at half of full retail!

*By Claudia Richter*

When it comes to furnishing a home, these days people are often looking to escape the "everything matches" pieces for their living spaces. And, with the popularity of shows that highlight the availability of antiques, unusual home décor, and resale items, they are realizing the custom looks they can create by having a good eye and knowing that good quality pieces never go out of style.

Now, you could spend months roaming the countryside looking for such deals, or you could go to a Houston store that has become a Mecca for local designers, discerning decorators, home stagers, antique dealers, home flippers, and regular clients. StillGoode Consignments, located at 5200 Louetta Road in Spring, brings the best of both worlds together in their 10,500 square-foot showroom by way of price and selection.

Dennis and Janna Sewell have owned the business for five years and have poured their heart and soul into creating something that their whole

family can be proud of. Their 21 year old daughter and 19 year old son work alongside them as well as a team of talented and dedicated staff. Dennis and Janna come from corporate and professional backgrounds, but have always been interested in antiques and the resale business. They turned their passion into a full-time business, and along the way have attracted a long list of loyal clientele.

"We are a consignment store focused on not only selling fine furniture and home décor, but also a large assortment of lighting, rugs, art, china, and crystal" Dennis explains.



The inventory is handpicked, and in addition to classic and contemporary styles, the Sewell's seek out unique and unusual items they say you just won't find in a big box store.

"A lot of amazing furniture passes through our doors," says Dennis.

"StillGoode receives consignments from art dealers, decorators, new furniture stores, and individual consignors." He says that when individuals decide





to redecorate or scale down, their customers reap the benefits of what he terms “the ultimate recycling.”

Part of the fun of shopping consignment is never knowing what to expect when you walk through the door. But, if customers would like to keep an eye on new items or simply peruse the inventory from home, they can go to the website and view



every piece that the store has in stock. Each item is catalogued, priced, photographed and uploaded to the StillGoode website, a practice that they say sets them apart from nearly every other consignment store in the United States. And at StillGoode, the deals are spectacular. So good, that they say that paying retail is the only part of the experience that is out of style.

Loyal customers travel to the store from all over Houston, as well as Austin, San Antonio, Dallas, and Louisiana. It is not unusual for these regulars to watch for new arrivals and then purchase the items over the phone. “In this type of business, it is not a gimmick to tell customers to act fast if

they get their heart set on something,” explains Janna. “If you love it, chances are someone else will too.” Each item is unique, and there are not 10–20 more waiting in a warehouse.

Uniqueness reigns supreme. With over 4,000 consigners, the selection of only solid, real wood furniture offers something for every style and budget. Inventory prices are generally half

of what the retail counterpart would run, and the price reduces each month if the item does not sell right away.

Of course, it’s not just the women of the family that flock to the store to check out the steady supply of merchandise. A fairly new category of “Man Cave” furnishings has attracted plenty of men that prefer masculine pieces to outfit their own dedicated area of their home. Some of those items include old signs, antique barber chairs, poker tables, and railroad and oil and gas memorabilia.

“We have some neat consignment items from some high profile people around the Houston area,” Dennis explains. “That is





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the great part about this business. We get great consignments from people from all walks of life."

Although they do not consider themselves an antique store per se, they do have plenty to represent that sector, namely a grandfather clock that dates back to the 1780s. It has intricate carvings that a newer grandfather clock simply does not have; even though the prices run about the same. There is also a cupboard that dates back to the 1800s and gives customers a chance to own a very historically rich and unique piece of furniture.

You can also expect to find rugs, wall décor, clocks, collectibles, assorted kitchen items, barware, dinnerware, serving pieces, and flatware.



StillGoode is open seven days a week and has a team that offers excellent customer service. You can visit the website, at [www.stillgoode.com](http://www.stillgoode.com) and also like them on Facebook.

They are open Monday–Thursday from 10 am – 6 pm, Friday and Saturday from 10 am – 5 pm, and Sundays from 1 pm – 5 pm.



StillGoode

CONSIGNMENTS & ESTATE SALES

Photos by Ron Johnson





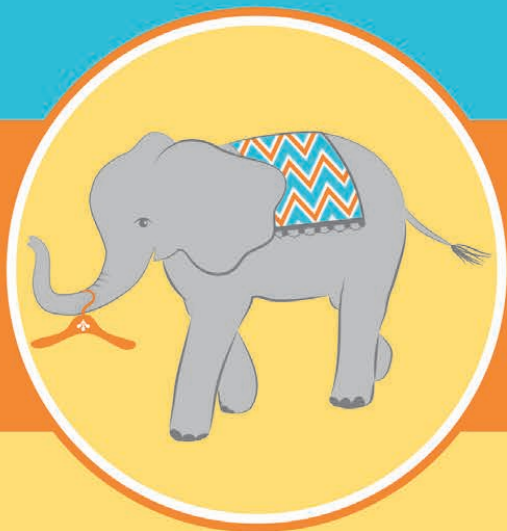
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