resale houston
MAGAZINE

FREE

Feb / Mar 2008

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Your guide to resale shopping

Fur…Fur…Fabulous Fur

Look What I Found

Volunteer at the Pregnancy Help Center

Second Chance Women's Ministry

COUPONS INSIDE

Women are intelligent shoppers. But.....women don't want to admit that their high-end purchases such as designer clothing, designer shoes & handbags....the value of what we originally paid no longer exists. Want a bigger surprise..... your fabulous fur is in the same category.....yet you or your loved one who paid a mere fortune for that garment.....the fur depreciated the minute you walked out of the store. I know you've probably heard that furs hold their value but with a little research you will see that this is not true. In the following article Debbie Damon, owner of B'Dazzled, tells us why selling your furs at consignment shops are the best way to go. And if you are looking to buy a fur check out a resale shop before you pay retail prices.

Stay tuned consignors and customers. There is alot more to learn in the upcoming months within these pages of Resale Houston Magazine.

Happy Resale Shopping!

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Resale Houston Magazine
www.ResaleHouston.com

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Look What I found

Designers Exchange
Black Mink
$2400

Racoon
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B'Dazzled
Purses
Louis Vuitton

Sunshine
Resale Shop
$60-135

Fur…Fur…Fabulous Fur

"Am I going to get hit with a paint ball if I wear my fur"

"I just inherited this fur and I don't wear fur"

"What will people say if I wear my fur"

"Will I be snubbed if I wear my fur?"

I hear these comments all the time…do I or don't I…wear my fur…it's been sitting in my closet and it's collecting dust. Do I consign it (good choice)….Do I re-style it to fit my fashionable needs for today (good choice)……Do I donate my old fur coat to a fur industry-supporting breast cancer research (charity) in exchange for a tax deduction (good choice)…..Do I try and sell on eBay (Not a good choice from our experience). In August B'Dazzled sold a full length fur coat to a woman who was anti-fur…moving to Russia…and the first thing on the company's list for men and women was to purchase….in The States…..a full length mink fur coat. Full length fur coats are seen everywhere in New York City, Chicago and the Northeast…they serve a specific purpose in those types of winter climates…fur is warm!

To many fur owners…. the fur garments are precious treasures that last many years and are passed down for generations. When given proper care, a fur coat can literally last a lifetime. But…fashions don't. Then you have those situations whereby one has inherited a fur garment and they don't wear fur.

Are you sitting down! We don't want to hurt anyone's feelings? We are going to tell you how 'cows really eat cabbage' when it comes to reselling your fur garment. Folks….we are just being honest and giving you facts from massive research around the country and it all says the same thing…..reselling your fur is 'not a moneymaking deal'.

Next time you go to purchase a new fur coat from your favorite furrier . . .ask them the question…How much money can I get for the re-sale of this fur garment? Most furriers will avoid this type of conversation especially during the sale of a new fur. Let's just be honest again…used fur coats aren't worth as much money as you think.

Most fur retailers take trade-ins towards the purchase of a new fur garment. They also offer appraisal services for a fee of $25 to $50. If you want to know a fur's value for insurance purposes…retailers will appraise the garment at its current value.

Value

In the fur industry the value of fur garments is compared like the depreciation values of automobiles. New cars lose value the minute they leave the showroom (more like while you are signing on the dotted line)….so do furs. Cars depreciate significantly each year that they are used…so do furs. Diamonds are an investment…. furs are not! Furs do not retain value. Furs are not a commodity. Furs are considered a luxurious indulgence…and yes…. that s okay! If it makes you feel good and look good…buy it…. wear it….look absolutely ravishing fabulous in it!

What you are about to read…Don't take this personal…Take a deep breath… Here's the shock of your life! In researching furriers that specialize in buying and selling pre-owned furs: (Henry Cowit Inc. and Ritz Furs in New York City and the Chicago Fur Outlet in Chicago) they will pay $300 to $800 for an average mink coat 7 to 10 years old and in good condition. Older than that…$100 to $500. The basic price range for people willing to pay for used fur coats is $1,500 - $2,500. Classic vintage mink stoles will retail for $100 or less…meaning the used fur dealer would probably buy them for $50 or less.

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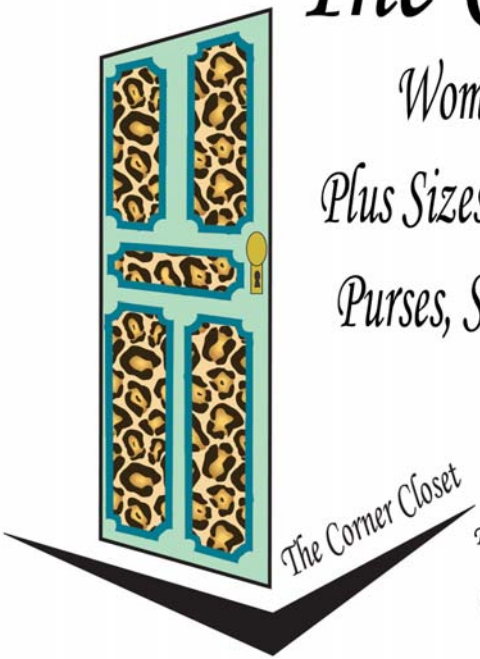

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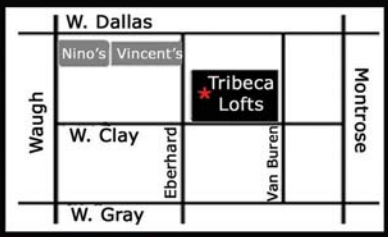

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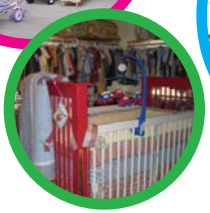

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Bill Olive for the
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Furs (Continued from page 3)

Now you can breathe…because you have several options. Take a detailed picture of your fur garment (hemline, cuffs, shoulder, lining, designer label, receipt of purchase, appraisal document) and send those companies an e-mail and request an offer for purchase. If you are over being totally insulted…then we suggest consignment.

Consignment

Consignment/Resale Boutiques (B'Dazzled in Houston) take furs on consignment. If you're willing to wait for your money, you can get more for your fur by consigning it. B'Dazzled starts taking furs August 1st and keeps them in the boutique until February 28th. This is longer than the usual 60-day consignment. This allows shoppers from around the world in different seasonal regions to purchase at different times of the year. Two weeks before the expiration date…all fur consignors will be contacted to see if they want to reduce the price for a two-week final fur sale in the boutique. It is at that time the consignor can choose to reduce the price or come pick up the fur.

B'Dazzled offers 75% of the selling price goes to you the consignor!!!!!!!!!!!!!! (This only applies to furs as well as high-end designer bags)

Re-design Your Fur

Are you insulted or outraged….yet! Then just don't sell it! Take that old fur and turn it into something you would really wear. Furs usually outlast the style in which they were made. Re-designing is perfect for the environmentally conscious consumer. It is also perfect for furs that hold sentimental value. Whether you've got a small stole from the 40's or a five-year-old floor-length mink…it can be transformed into something new and stylish. Old furs become new garments. A little bit of fur on jean cuffs or a little fur on that cashmere and/or wool coat. If you have a large fur coat….a comfy throw blanket and in my home….my fur throw blanket is one of my kitties favorite nappy spots!

Here's something to think about…..you inherited a fur from a family member….the style of the fur is outdated and/or you want a jacket or vest instead of a full length. Re-design that fur jacket into a sleeveless vest and make the arms into fur tootsie roll pillows. Keep the vest for yourself and give the pillows as gifts to other female family members. Here's a story….A consignor was

overwhelmed by the loss of their mother who left them a plus size full length mink coat. When they heard how little resale value the fur had compared to the price she had paid for it…..we suggested that they make a bed coverlet. They were thrilled and the end result….a very HAPPY Consignor!

Many customers ask how do you remove the initials that are in a pre-owned fur. Inside pockets can be made to cover the initials!

So you ask…where do I go…..who do I trust! Jimmy's Reweaving and Alterations. They are located at 2218 Richmond and can be reached at (713) 524-8086.

Wear & Tear

Furs are subject to wear and tear especially to the cuffs and hems. Hint: Ever wonder why your fur looks worn on the shoulder…think about it ladies…do you carry your purse on your shoulder. That handle or shoulder strap is wearing down the fur on the shoulder. Ever wonder why the lining on your formal gowns and/or expensive suit and/or fur garment is discoloring…it's your deodorant ladies! There is only one product that I know on the market that prevents all of the above and does not leave 'white' on your dark tops…Tom's

Continued on page 12 (see Furs)

Furs (Continued from page 11)

Aluminum-Free Unscented deodorant stick! Friends who know me know I am not an easy sell…but this works! I even ran the stick on a black blouse and no 'white' on my black garment!

Care For Your Fur

These are recommendations:

- Keep in Cold Storage
- Lustre-Glow Cleaning done
- Avoid hand contact as much as possible to your fur. I wash my hands when showing furs.
- Do not store your fur in a plastic bag (plastic bag from cleaners)!

FYI – Endangered Species

It is illegal to buy or sell garments made from endangered species, even if they are old and used. Furs that fit this category are leopard, ocelot, sea otter, seal and monkey coats. Re-designing is the only option available. Leopard coats have regained popularity, but buyer beware…in the United States, if you are caught knowingly selling them in a transaction that crosses state lines, you could be punished with 5 years in prison and a $250,000 fine. If you are a business the fine doubles.

According to the U.S Fish and Wildlife Service, if you can prove that your leopard or ocelot of other such coat was purchased before the law went into effect in 1970, it is legal to sell it within your own state, but it cannot cross state lines. (Hint: That is another reason why it is important to hold on to your receipts on high-dollar items.)

Want to get held up by Customs when traveling domestic and/or abroad…with your favorite trendy fashionable leopard or any other endangered species coat…you are guaranteed to get stopped by Customs and possibly miss your connecting flight! Just a tidbit of information!

Debbie Damon, Owner
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